

Buy to Let Properties

In recent years, the stock market has had its ups and downs. Add to this the serious loss of public confidence in pension funds as a means of saving for the future and it is not surprising that investors have looked elsewhere.

The UK property market, whilst cyclical, has proved over the long-term to be a very successful investment. This has resulted in a massive expansion in the buy to let sector.

Buy to let involves investing in property with the expectation of capital growth with the rental income from tenants covering the mortgage costs and any outgoings.

Currently, gross returns from such properties - ie the rent received taking account of the costs of letting such as management fees, maintenance, service charges and insurance varies between 7% and 10%. Add to this the fact that capital appreciation is likely to exceed inflation for the foreseeable future and the attraction is obvious. However, investors should take a long-term view and choose properties with care.

Factors to Consider

- Do
 - think of your investment as medium to long-term
 - research the local market
 - do your sums carefully
 - consider decorating to a high standard to attract tenants quickly.
- Don't
 - purchase anything with serious maintenance problems
 - think that friends and relatives can look after the letting for you - you're probably better off with a full management service
 - cut corners with tenancy agreements and other legal documentation.

Which Property?

Investing in a buy to let property is not the same as buying your own home. You may wish to get an agent to advise you of the local market for rented property. Is there a demand for say, two bedroom flats or four bedroom houses or properties close to schools or transport links? An agent will also be able to advise you of the standard of decoration and furnishings which are expected to get a quick let.

Agents

Letting property can be very time consuming and inconvenient. Tenants will expect a quick solution if the central heating breaks down over the bank holiday weekend! Also do you want to advertise the property yourself and show around prospective tenants? An agent will be able to deal with all of this for you.

Tenancy Agreements

This important document will ensure that the legal position is clear.

Taxation

When buying to let, taxation aspects must be considered.

Tax on Rental Income

Income tax will be payable on the rents received after deducting allowable expenses. Allowable expenses include mortgage interest, repairs, agent's letting fees and an allowance for furnishings.

Tax on Sale

Capital gains tax (CGT) will be payable on the eventual sale of the property. The tax will be charged on the disposal proceeds less the original cost of the property, certain legal costs and any capital improvements made to the property. This profit on disposal will be reduced by taper relief where you have owned the property for at least three years. Taper relief starts at 5% of the gain increasing to a maximum of 40% after 10 years ownership.

Student Lettings

Buy to let may make sense if you have children at college or university. It is important that the arrangement is structured correctly. The student should purchase the property (with the parent acting as guarantor on the mortgage). There are several advantages to this arrangement.

Advantages

This is a cost effective way of providing your child with somewhere decent to live.

Rental income on letting spare rooms to other students should be sufficient to cover the mortgage repayments.

The income tax payable on the rental income is subject to a tax deduction known as 'rent a room relief' of £4,250 each year.

As long as the property is the child's only property it should be exempt from CGT on its eventual sale as it will be regarded as their main residence.

Furnished Holiday Lettings

Furnished holiday letting is another type of investment that could be considered. This form of letting is short holiday lets as opposed to letting for the residential market. It has some advantages but it has other disadvantages which should also be considered.

Advantages

You may want to take a holiday in your own property, or make it available some of the time to your family or friends. Care would need to be taken to adjust the level of expenses claimed to reflect this private use.

Generally however the rules for allowable expenditure are more generous.

The income is regarded as 'trading income' for tax purposes and is treated as earnings for pension contribution purposes.

The more attractive rates of business asset taper relief will be available against the capital gain on the eventual sale of the property. One year's ownership would attract 50% taper relief and two years ownership 75%.

Disadvantages

Holiday letting will have higher agent's fees, advertising costs, and maintenance fees.

Owning a holiday property may be more time consuming than you think and you may find yourself spending your precious holiday sorting out problems.

How We Can Help

Whilst some generalisations can be made about buy to let properties it is always necessary to tailor any advice to your personal situation. Any plan must take into account your circumstances and aspirations.

Whilst a successful buy to let cannot be guaranteed, professional advice can help to sort out some of the potential problems and structure the investment correctly.

We would be happy to discuss buy to let further with you.

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